



Reps notes for branch wide consultation - meeting run sheet.

We have an important FSU meeting where we need to hear from members about Job Security and Pay. It will take us 10 -15 mins.

As most of us know, in mid April Ralph Norris announced that from 1 July 2009 the CBA will reduce salaries of the Executive Committee, a freeze on salaries of those over \$100 000 and increase salaries of everyone else by 1.5% and said it was because of the economic slowdown and to protect jobs. This will mean that cost of living will be higher than pay increases next year for CBA staff.

The union's initial response has been to say that we are willing to talk to about wage restraint in exchange for genuine job protection but that will require more than a press release.

Do you think that it would be reasonable to accept reduced pay outcomes in exchange for better job protection in these tough times?

When CBA took over Bankwest 6 months ago, Ralph Norris promised that there would be no job cuts but last month he approved 400 job losses in Bankwest.

Do you think then that we need something more than a promise in exchange for the lower pay increase of 1.5%?

With unemployment on the rise, the union has developed a new "invest in Australia" policy for higher job protection including higher redundancy payments, no off-shoring and more skills training.

Does that sound like the sort of job security you might want in the recession?

Hand out Invest in Australia materials

The Invest in Australia policy calls for

1. No off shoring
2. No reduction in staff without a reduction in workloads
3. No forced retrenchments so you can decide what is best for your future
4. A new skills fund to develop our strongest asset, our people
5. Better severance payments – 14 weeks pay for the first year and 5.5 weeks pay for every other year of service (just like the Mitsubishi deal)

What does everyone think of this policy?

Rep or another member to read out resolution
Show of hands in support of resolution.

Thanks again, I will be faxing the resolution back to the FSU and they will keep us updated with the next steps in this campaign.

Make sure everyone who attended this meeting completes the resolution form, by adding their name.