

# Finance Industry Facts and Figures

## 1. Major Finance Sector Company Profits \$M

	1998/99	1999/00	2000/01	2001/02	2002/03	2003/04	2004/05 <sup>3</sup>	2005/06	2006/07	2007/08	2008/09
<b>ANZ</b>	1,480	1,747	1,870	2,322	2,348	2,815	3,175	3,688	4,180	3,319	2,943
<b>AXA<sup>1</sup></b>				195	273	537	459	668	639	-279	679
<b>Commbank</b>	1,422		2,262	2,067	2,012	2,572	3,400	3,928	4,470	4,791	4,415
<b>IAG</b>	253	296	143	-25	153	665	811	759	552	-261	181
<b>Mac Bank<sup>2</sup></b>	165	210	242	250	333	494	812	916	1,463	1,803	871
<b>NAB</b>	2,820	3,241	2,088	3,379	3,947	3,551	4,742	4,392	4,578	4,536	2,589
<b>St George</b>	157	354	2,700	428	606	717	889	1,048	1,163	1,174	NA
<b>Suncorp</b>	247	335	395	311	384	618	821	916	1,064	588	353
<b>Westpac</b>	1,456	1,715	1,903	2,192	2,183	2,539	2,698	3,071	3,451	3,859	3,446

<sup>1</sup> 12 months to Dec 31.

<sup>2</sup> 12 Months to 31 March.

<sup>3</sup> Figures from 2004/05 onwards are reported using the Australian equivalents to International Financial Reporting Standards (AIFRS).

Sources: Annual Reports

## 2. Full Time Equivalent (FTE) Staff

	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009 <sup>1</sup>	Changes - 1999 to 2009
<b>ANZ</b>	16,088	16,570	16,152	15,879	16,400	16,815	17,806	18,656	19,720	20,729	20,231	4,143
<b>Commbank</b>	28,964	37,131	34,960	37,245	35,845	36,296	35,313	36,664	37,873	39,621	44,218	15,254
<b>NAB</b>	21,210	23,178	24,897	24,294	23,880	24,567	22,128	22,411	24,500	22,567	Undisclosed	1,357
<b>ST George</b>	7,886	7,619	7,061	7,342	7,325	7,541	7,880	7,949	8,074	8,420	N/A	N/A
<b>Westpac</b>	31,731	29,510	27,088	23,637	25,013	25,683	25,583	25,363	25,903	26,717	34,188	2,457
<b>Total</b>	<b>105,879</b>	<b>114,008</b>	<b>110,158</b>	<b>108,397</b>	<b>108,463</b>	<b>110,902</b>	<b>108,710</b>	<b>111,043</b>	<b>116,070</b>	<b>118,054</b>	<b>98,637</b>	<b>-7,242</b>

Sources: Annual Reports

<sup>1</sup> Commbank figure includes BankWest staff post-merger. Westpac figure includes St George staffing post-merger. NAB figure not disclosed so 2008 figures used for trend.

## 3. Bank branch numbers

	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	Changes - 1999 to 2009
<b>ANZ</b>	807	800	755	728	729	730	734	757	788	816	812	5
<b>Commbank</b>	1,151	1,076	1,053	1,008	1,004	1,003	1006	1005	1010	1009	1007	-144
<b>NAB</b>	1,078	1,053	896	841	793	787	786	787	790	774	767	-311
<b>ST George</b>	421	413	409	383	381	364	340	358	364	416	391	-30
<b>Westpac</b>	924	704	806	820	820	816	814	817	821	826	836	-88
<b>Total</b>	<b>4,381</b>	<b>4,046</b>	<b>3,919</b>	<b>3,780</b>	<b>3,727</b>	<b>3,700</b>	<b>3,680</b>	<b>3,724</b>	<b>3,773</b>	<b>3,841</b>	<b>3,813</b>	<b>-568</b>

Sources: Annual reports and APRA statistics over various years.

# Finance Industry Facts and Figures

## 4. CEO Remuneration - Major banks

	2000/01	2001/02	2002/03	2003/04	2004/05	2005/06	2006/07	2007/08	2008/09	Increase - 2001 to 2009
<b>ANZ</b>	1,500,000	3,100,000	5,044,311	6,903,590	7,209,922	5,955,004	6,753,118	12,963,480	10,935,603	629%
<b>Commbank</b>	2,310,173	6,995,550	4,078,025	4,426,108	5,496,038	4,150,008	6,569,985	8,662,920	9,209,752	299%
<b>NAB</b>	3,000,000	2,620,266	7,774,626	10,363,830	5,915,336	8,405,042	8,818,903	8,513,608	7,390,051	146%
<b>St George</b>	1,702,000	1,492,000	3,378,000	3,961,000	4,491,000	4,331,000	-	4,252,000	N/A	N/A
<b>Westpac</b>	2,508,084	3,580,986	7,367,958	8,946,154	7,448,730	8,312,272	10,570,442	8,539,593	10,624,912	324%

Sources: Annual reports.

## 5. Lost time injury frequency rate (LTIFR)<sup>1</sup>

	2003/04	2004/05	2005/06	2006/07	2007/08	2008/09
<b>ANZ</b>	4.9	4.2	3.8	3	2.4	1.9
<b>Commbank</b>				3.7	3.1	2.1
<b>IAG</b>	6.7	5.3	4.9	6.2	3.6	2.6
<b>NAB</b>	5.7	4.1	3.5	1.9	1.5	1.2
<b>Westpac</b>	7.1	5.8	5.2	3.8	3.4	2.8

<sup>1</sup> Lost Time Injury Frequency Rate - the number of work related injuries resulting in one or more days off work, per million hours worked.

Sources: Sustainability Reports

## 6. Full-time/Part-time workforce<sup>1</sup>

	2003/04		2004/05		2005/06		2006/07		2007/08		2008/09	
	Full-time	Part-time	Full-time	Part-time	Full-time	Part-time	Full-time	Part-time	Full-time	Part-time	Full-time	Part-time
<b>ANZ</b>	71%	29%	72%	28%	71%	29%	76%	24%	77%	23%	77%	23%
<b>IAG</b>	86%	14%	85%	15%	84%	16%	83%	17%	83%	17%	82%	18%
<b>NAB</b>			81%	19%	81%	19%	82%	18%	79%	31%	Undisclosed	Undisclosed
<b>Westpac</b>	70%	30%	70%	30%	71%	29%	71%	29%	73%	27%	Undisclosed	Undisclosed

<sup>1</sup> Part-time figures may include casuals and contract staff.

Sources: Sustainability Reports

## 7. Women in Senior Management<sup>1</sup>

	2003/04		2004/05		2005/06		2006/07		2007/08		2008/09	
	Female	Male	Female	Male	Female	Male	Female	Male	Female	Male	Female	Male
<b>ANZ</b>	24%	76%	25%	75%	28%	72%	29%	71%	28%	72%	28%	72%
<b>IAG</b>	30%	70%	29%	71%	32%	68%	32%	68%	34%	66%	27%	73%
<b>NAB</b>	19%	81%	21%	79%	20%	80%	27%	73%	24%	76%	Undisclosed	Undisclosed
<b>Westpac</b>	26%	74%	29%	71%	32%	68%	30%	70%	32%	68%	Undisclosed	Undisclosed

<sup>1</sup> Definitions of 'Senior Management' may vary between companies.

Sources: Sustainability Reports